

FALL

QUARTERLY CONFERENCE



Friday, October 20

8:00 am –
9:00 am

Breakfast

9:00 am –
9:05 am

Introduction and Welcome

Speaker: Stephen McGibbon, President, MDGFOA

9:05 am –
9:20 am

Government Finance Overview

Speaker: Brooke E. Lierman, Esq., Comptroller of Maryland

This session will provide an overview of Maryland Government from the perspective of the Comptroller of Maryland

9:20 am –
10:10 am

Show Me the Money (\$upply)

Speaker: Anirban Basu, Chairman & CEO, Sage Policy Group, Inc.

This presentation will supply in-depth analysis of the major factors shaping economic outcomes, including elevated inflation, lingering pandemic, worker shortages, war in Europe, rising interest rates, and stepped-up infrastructure spending.

10:10 am –
10:20 am

Break

10:20 pm –
11:10 am

Budget Roundtable

Moderator: Mike Walther, Budget Analyst II, Baltimore County Government

Speakers: Kevin Reed, Director of Budget and Finance, Baltimore County, MD; Robert Sandlass, Treasurer, Harford County; Martha Darling Sparks, Finance Director, Talbot County Government; Stanley Earley, Budget Director, Prince George's County Government

This session will discuss what local government officials can expect to see in their budgets in the years to come, both from an expenditure and revenue perspective.

11:10 am –
12:00 pm

Introduction to Open Banking & the Metaverse

Speaker: Paul Margarites, Head of Commercial Digital Platforms, TD Bank

This session will discuss digital developments in banking, including future considerations of Artificial Intelligence.

12:00 pm –
12:30 pm

Networking Event

12:30 pm –
1:30 pm

Lunch

1:30 pm –
2:20 pm

Maryland Revenue Update

Speaker: Robert J. Rehrmann, Director, Bureau of Revenue Estimates

This presentation will discuss trends in Maryland's economy and their impact on State and local revenues, especially the income tax. It will also touch on the budget outlook for the state and some likely revenue/budget issues for the upcoming legislative session.

2:20 pm –
2:40 pm

Break

2:40 pm –
3:30 pm

Maryland Local Government Investment Pool

Speaker: Lauren Kast, Relationship Manager, PNC Institutional Asset Management

Speaker: George von Zedlitz, Market Director, PNC Institutional Asset Management

Speaker: Kelley Peel, Portfolio Manager, PNC Capital Advisors

This session will discuss the Maryland Local Government Investment Pool's (MLGIP) purpose, history, investment process, and compliance. Additionally, MLGIP's connection with the Maryland Treasurer and PNC Bank custodial services will be discussed.

3:30 pm –
4:20 pm

AI, Digital Tools and Trends in Municipal Finance

Speaker: Mitch Thompson, Director, Digital Growth, State and Local, CLA

This session will discuss Artificial Intelligence, its effect on state and local governments and the benefits it can bring to operations.

Scan The Code to Learn
More About Today's
Speakers!



THANK YOU TO OUR 2023-2024 ANNUAL PARTNERS*

*As of 10/1/2023

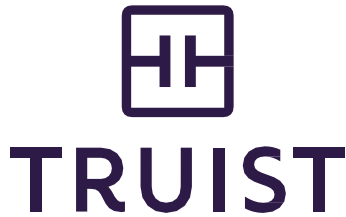
Platinum Partners

BANK OF AMERICA



M&T Bank

Palladium Partner



Gold Partners



Silver Partners



Davenport & Company LLC Member: NYSE | FINRA | SIPC



Bronze Partners



BINGHAM

Bolton

ORACLE

